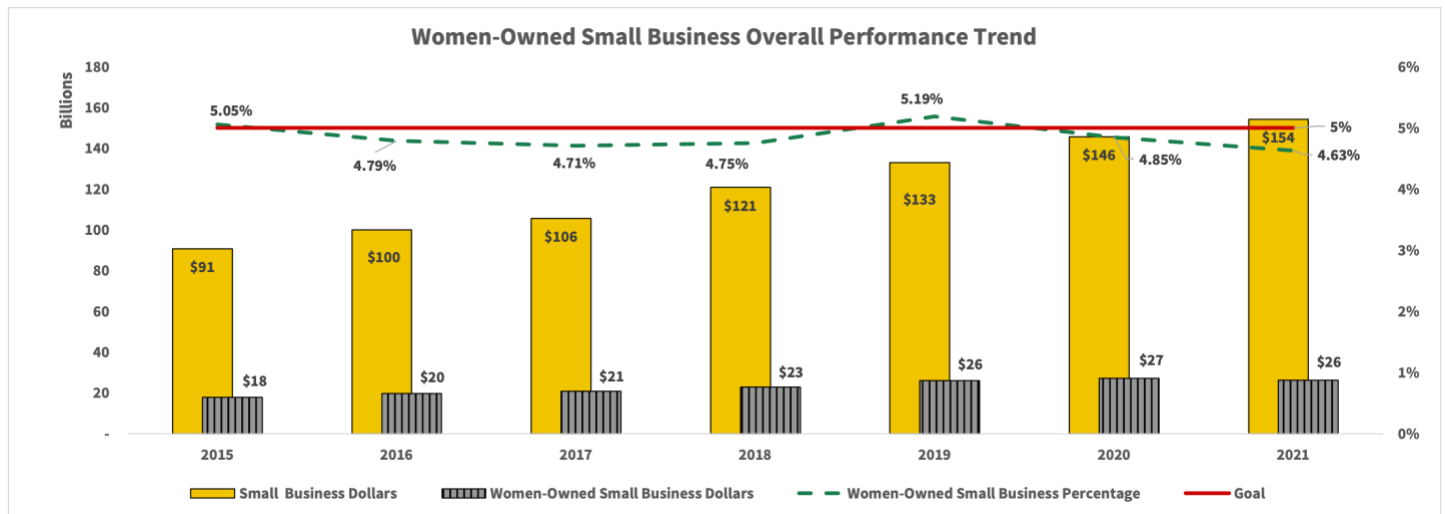


# Woman-Owned Small Business FY2021 Prime Contracting

Woman-Owned Small Businesses (WOSBs) are expanding and contributing to the economy at a record-breaking level. By competing for and winning federal contracts, women-owned small businesses have supported about 132K jobs, driving job creation, innovation, and economic growth on a local, regional, and national level.



## Outreach efforts

- SBA continues to **promote certification programs** and educate woman-owned small businesses on federal contracting.
- SBA partners with **Women Impacting Public Policy** and American Express on initiatives like **ChallengeHER**.
  - Boosts contracting opportunities for woman-owned small businesses.
  - Beginning its 10th year, ChallengeHER has educated **24,500+ women entrepreneurs**.

## Advocating for Small Business

The Woman-Owned Small Business Federal Contract Program's new regulations and detailed timeline for changes to this certification program were published May 11, 2020; and implemented in FY20 and FY21. (Federal Register, Citation 85 FR 27650).

Visit [Women-Owned Small Business Federal Contracting Program](#).

## FY2021 Highlights

- The Federal government **exceeded the small business contracting goal for the ninth consecutive year**.
- Awarded a record-breaking **\$154.2\* billion** in prime contracts to small business.
- **Achieved 4.63%\*** eligible contracting spending to WOSBs.
- **\$26 billion** awards to woman-owned small businesses, which equates to about **132K jobs**.
- Prime contracts awarded to over **13,300 WOSB prime contractors** - 20% of total small business vendors.
- Average award of **\$2 million** per WOSB prime contractor.



## The top 10 agencies doing business with WOSBs

### Subcontracting

Funding Department Name	(%) WOSB
OFFICE OF PERSONNEL MANAGEMENT	16.2%
LABOR, DEPARTMENT OF	16.0%
ENVIRONMENTAL PROTECTION AGENCY	13.6%
HOMELAND SECURITY, DEPARTMENT OF	13.5%
HOUSING AND URBAN DEVELOPMENT, DEPARTMENT OF	13.1%
SOCIAL SECURITY ADMINISTRATION	11.9%
ENERGY, DEPARTMENT OF	10.8%
NATIONAL AERONAUTICS AND SPACE ADMINISTRATION	9.0%
TRANSPORTATION, DEPARTMENT OF	8.3%
EDUCATION, DEPARTMENT OF	8.1%

### Prime Contracting

Funding Department Name	(%) WOSB
OFFICE OF PERSONNEL MANAGEMENT	37.9%
SMALL BUSINESS ADMINISTRATION	21.0%
NUCLEAR REGULATORY COMMISSION	15.5%
LABOR, DEPARTMENT OF	14.1%
INTERIOR, DEPARTMENT OF THE	14.1%
COMMERCE, DEPARTMENT OF	11.5%
HOUSING AND URBAN DEVELOPMENT, DEPARTMENT OF	9.3%
AGRICULTURE, DEPARTMENT OF	9.1%
GENERAL SERVICES ADMINISTRATION	9.0%
NATIONAL SCIENCE FOUNDATION	8.4%

## Top 10 NAICS codes and NAICS Sectors with Prime contract awards to WOSBs

NAICS Code	NAICS Sector	WOSB Dollars (Billion)
541519	54	\$3.25
541330	54	\$2.41
541512	54	\$1.78
236220	23	\$1.78
541611	54	\$1.69
541511	54	\$1.05
541715	54	\$0.74
541712	54	\$0.65
561210	56	\$0.58
541990	54	\$0.54

NAICS Sector Description	WOSB Dollars (Billion)
54-Professional, Scientific, and Technical Services	\$13.38
23-Construction	\$3.07
56-Administrative and Support and Waste Management and Remediation Services	\$1.81
33-Manufacturing	\$1.20
62-Health Care and Social Assistance	\$0.97

To learn more, visit [SBA.gov/document/support-small-business-procurement-scorecard-overview](https://www.sba.gov/document/support-small-business-procurement-scorecard-overview)



U.S. Small Business Administration

\* In FY 2021, in accordance with federal law, SBA provided double credit, for scorecard purposes only, for prime contract awards in disaster areas that are awarded as a local area set aside and a small business or other socio-economic set aside when the vendor state is the same as the place of performance (15 USC § 644(f)), and for awards to Puerto Rico small businesses and other covered territory small businesses (15 USC § 644(x)(1)). SBA included in the calculation of FY21 government-wide achievements the Department of Energy first-tier subcontracts required to be included by section 318 of the Consolidated Appropriations Act of 2014, Public Law 113-76.