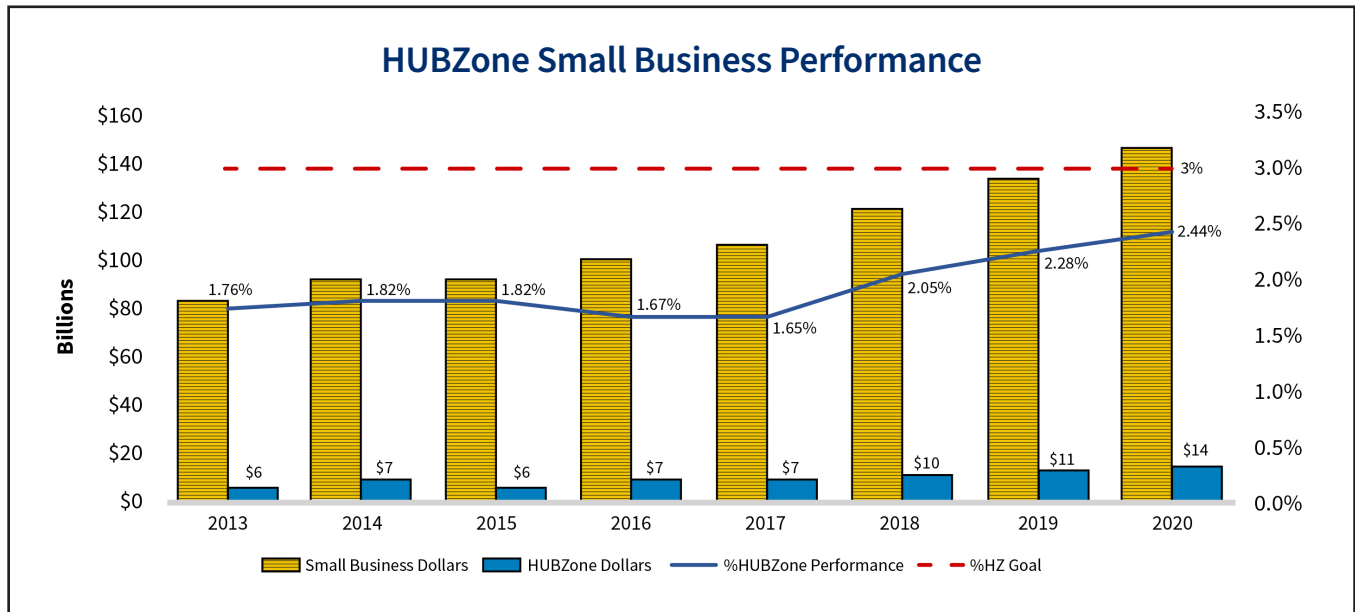


HUBZone Small Business FY2020 Prime Contracting



Outreach Efforts

- SBA continued promotion of recent HUBZone program improvements to agency contracting officials and small businesses by hosting **training sessions** and publishing **updated information** on sba.gov/HUBZone.
- SBA continued collaboration with Procurement Technical Assistance Centers and other resources **to help procurement-ready firms** submit applications and compete in the federal marketplace.

Advocating for Small Business

- The program fuels growth of small businesses in HUBZones by certifying eligible firms and granting preferential access to federal contracts.
- The Federal government goal is to award at least 3% of all federal contracting dollars to HUBZone-certified small businesses each year.

Recent rulemakings:

- ✓ Direct Final Rule: Governor-Designated Covered Areas, 84 FR 62447 (Nov. 15, 2019), Effective Jan. 1, 2020.
- ✓ Final Rule: HUBZone Program Improvements, 84 FR 65222 (Nov. 26, 2019), Effective Dec. 26, 2019.
- ✓ Direct Final Rule: Extending Map Freeze, 86 FR 23863 (May 5, 2021), Effective June 21, 2021.

FY2020 HIGHLIGHTS

- Federal government has exceeded small business contracting goal for **eighth-consecutive years**.
- The federal government continued an upward trajectory toward its HUBZone goal, awarding **2.44%*** of federal dollars to HUBZone firms.
- Awarded record breaking **\$145.7* billion** in prime contracts to small business in FY 2020.
- HUBZone-certified small businesses received **over \$13.6 billion**, equating to **more than 68,000 jobs** in disadvantaged communities.
- **Over 2,700** HUBZone small business prime contractors (3% total Small Business vendors) received awards, and total awards averaged **\$4.9 million** per HUBZone contract.



U.S. Small Business Administration

Top 10 Agencies for Awarding HUBZone Prime Contracts

Funding Department Name	HUBZone (3% Goal)
Department of Commerce	13.0%
Office of Personnel Management	8.5%
Small Business Administration	7.6%
Nuclear Regulatory Commission	7.3%
Department of the Interior	7.3%
Department of Agriculture	7.3%
Department of Housing and Urban Development	7.0%
Department of State	6.9%
Department of Labor	5.9%
General Services Administration	4.4%

Top 10 NAICS for Awards to HUBZone Small Businesses

Principal NAICS Code	HUBZone Dollars (Billion)
236220	\$2.5
541519	\$1.3
541512	\$1.2
237310	\$0.8
237990	\$0.7
541611	\$0.5
561210	\$0.5
541330	\$0.3
541511	\$0.3
324110	\$0.3

Agencies that achieved subcontract 3% HUBZone small business goal

Funding Department Name	HUBZone (3% Goal)
Department of Labor	10.0%
Office of Personnel Management	9.8%
Department of Housing and Urban Development	5.0%
Social Security Administration	4.8%
Department of Energy	3.9%
Environmental Protection Agency	3.6%
Department of Commerce	3.5%
NASA (8000)	3.1%
Department of Education	3.0%

Top 5 NAICS Sectors for Awards to HUBZone Small Business

NAICS Sector	HUBZone Dollars (Billion)
23-Construction	\$3.76
54-Professional, Scientific, and Technical Services	\$3.66
33-Manufacturing	\$0.96
56-Administrative and Support and Waste Management and Remediation Services	\$0.94
31-Manufacturing	\$0.61

To learn more, visit [SBA.gov/document/support-small-business-procurement-scorecard-overview](https://www.sba.gov/document/support-small-business-procurement-scorecard-overview)



U.S. Small Business Administration

*FY 2020, in accordance with federal law, SBA provided double credit, for scorecard purposes only, for prime contract awards in disaster areas that are awarded as a local area set aside and a small business or other socio-economic set aside when the vendor state is the same as the place of performance (15 USC § 644(f)), for Puerto Rico awards (15 USC § 644(x)(1)) and included in the calculation of FY20 government-wide achievements the Department of Energy first-tier subcontracts required to be included by section 318 of the Consolidated Appropriations Act of 2014 (“CAA”), Public Law 113-76.

All SBA Programs and services are extended to the public on a nondiscriminatory basis.

07/2021