

Department of Health and Human Services

FY2020 Small Business Procurement Scorecard

B

99.09%

FPDS-NG Prime Contracting Data as of Feb. 22, 2021
eSRS Subcontracting Data as of Apr. 15, 2021

Prime Contracting Achievement:			50.82%
	2019 Achievement	2020 Goal	2020 Achievement ^{1, 2}
Small Business	25.26%	22.50%	23.08% (\$9.5 B)
Women Owned Small Business	7.24%	5.00%	5.02% (\$2.1 B)
Small Disadvantaged Business	14.26%	5.00%	10.88% (\$4.5 B)
Service Disabled Veteran Owned Small Business	2.76%	3.00%	1.70% (\$700.0 M)
HUBZone	1.49%	3.00%	1.31% (\$536.8 M)

1) Capped at 200%; 2) Achievement include double credit for LASA, Puerto Rico and covered territories awards.

Subcontracting Achievement:			17.22%
	2019 Achievement	2020 Goal	2020 Achievement ¹
Small Business	35.80%	33.00%	27.70% (\$1.6 B)
Women Owned Small Business	8.20%	5.00%	6.80% (\$386.8 M)
Small Disadvantaged Business	6.70%	5.00%	5.90% (\$334.2 M)
Service Disabled Veteran Owned Small Business	2.00%	3.00%	1.50% (\$86.8 M)
HUBZone	1.90%	3.00%	1.60% (\$91.4 M)

1) Capped at 200%;

15(k) OSDBU Compliance Requirements		19.05%
Requirements Scores: 0.0=No; 0.5 = Partial Credit; 1.0 = Yes		Peer Review Score
15(k)0 Office and Director Experience		1.00
15(k)1 Director Title		1.00
15(k)2 Compensation and Seniority		1.00
15(k)3 Reporting (Head of Agency or Deputy Head)		1.00
15(k)4 Implementation and Execution of Business Development		1.00
15(k)5 Identify and Address Bundling of Contracts		1.00
15(k)6 Provide Assistance on Payments		1.00
15(k)7 Supervisory Authority		1.00
15(k)8 Assign Small Business Technical Advisors		1.00
15(k)9 OSDBU Cooperation and Consultation		1.00
15(k)10 Recommendations to Contracting Officers		1.00
15(k)11 Activity Conversion		0.00
15(k)12 Advise CAO and SPE		1.00
15(k)13(Optional) SBC and Contracting Specialist Training		1.00
15(k)14 Receive Unsolicited Proposals		1.00
15(k)15 Exclusive Duties and Title		1.00
15(k)16 Congressional Reporting		1.00
15(k)17 Respond to Undue Restriction Notifications		1.00
15(k)18 Purchase Card Summary Data Review		1.00
15(k)19 Vendor Compliance Educational Training		1.00
15(k)20 Subcontracting Plan Review		1.00
15(k)21 Assist Small Business concerns in SBIR or STTR program (This requirement was not included in the FY20 scorecard calcs.)		0.00
Total:		20.00

Number of Small Business Prime Contractors Comparison		12.00%
Increase in number of SB primes by 10% or more = 1.3		
Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2		
Increase in number of SB primes between 0% and less than or equal to 5% = 1.1		
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0		
Decrease in number of SB primes by more than 0% but less than or equal to -5% = 0.9		
Decrease in number of SB primes by -5% or more but less than or equal to -10% = 0.8		
Decrease in number of SB primes by -10% or more = 0.7		

	2019 Count	2020 Count	2020 Performance
Small Business	5,052	5,158	1.10
Women Owned Small Business	1,186	1,231	1.10
Small Disadvantaged Business	2,108	2,233	1.20
Service Disabled Veteran Owned Small Business	371	410	1.30
HUBZone	300	362	1.30
Score:			6.00

Prime and Subcontracting Grading Scale:

- A+ $\leq 150\%$ but $\geq 120\%$
- A $< 120\%$ but $\geq 100\%$
- B $< 100\%$ but $\geq 90\%$
- C $< 90\%$ but $\geq 80\%$
- D $< 80\%$ but $\geq 70\%$
- F $< 70\%$

Comments:

Graded Agency:

In Fiscal Year (FY) 2020, the Department of Health and Human Services (HHS) was on the front line in responding to the unprecedented challenges resulting from the global Novel Coronavirus (SARS-CoV-2); more commonly referred to as COVID-19. Despite the billions of dollars in unplanned procurements in FY20, HHS utilized small businesses wherever possible for COVID-related procurements by awarding over \$1.55 billion across 897 actions to 503 small businesses. Additionally, HHS awarded an unprecedented \$9.5 billion overall to small businesses in FY2020.

HHS is committed to meeting its mission through the utilization of small businesses and is implementing robust initiatives to increase HUBZone, Service-Disabled Veteran-Owned Small Business and small business subcontracting participation in HHS procurements. HHS looks forward to continued partnership with the Small Business Administration and the small business community to look for ways to increase small business participation in HHS procurements.