

# Environmental Protection Agency

## FY2020 Small Business Procurement Scorecard

**A**

**111.87%**

FPDS-NG Prime Contracting Data as of Feb. 22, 2021  
eSRS Subcontracting Data as of Apr. 15, 2021

Prime Contracting Achievement:			57.63%
	2019 Achievement	2020 Goal	2020 Achievement <sup>1, 2</sup>
Small Business	43.25%	35.00%	39.50% (\$592.7 M)
Women Owned Small Business	4.98%	5.00%	5.47% (\$82.1 M)
Small Disadvantaged Business	15.45%	5.00%	18.04% (\$270.7 M)
Service Disabled Veteran Owned Small Business	3.95%	3.00%	2.96% (\$44.3 M)
HUBZone	2.24%	3.00%	2.02% (\$30.4 M)

1) Capped at 200%; 2) Achievement include double credit for LASA, Puerto Rico and covered territories awards.

Subcontracting Achievement:			25.64%
	2019 Achievement	2020 Goal	2020 Achievement <sup>1</sup>
Small Business	71.80%	55.00%	56.70% (\$59.5 M)
Women Owned Small Business	13.70%	5.00%	11.40% (\$12.0 M)
Small Disadvantaged Business	12.90%	5.00%	12.70% (\$13.3 M)
Service Disabled Veteran Owned Small Business	3.10%	3.00%	4.30% (\$4.5 M)
HUBZone	3.00%	3.00%	3.60% (\$3.7 M)

1) Capped at 200%;

15(k) OSDBU Compliance Requirements		20.00%
Requirements Scores: 0.0=No; 0.5 = Partial Credit; 1.0 = Yes		Peer Review Score
15(k)0 Office and Director Experience		1.00
15(k)1 Director Title		1.00
15(k)2 Compensation and Seniority		1.00
15(k)3 Reporting (Head of Agency or Deputy Head)		1.00
15(k)4 Implementation and Execution of Business Development		1.00
15(k)5 Identify and Address Bundling of Contracts		1.00
15(k)6 Provide Assistance on Payments		1.00
15(k)7 Supervisory Authority		1.00
15(k)8 Assign Small Business Technical Advisors		1.00
15(k)9 OSDBU Cooperation and Consultation		1.00
15(k)10 Recommendations to Contracting Officers		1.00
15(k)11 Activity Conversion		1.00
15(k)12 Advise CAO and SPE		1.00
15(k)13(Optional) SBC and Contracting Specialist Training		1.00
15(k)14 Receive Unsolicited Proposals		1.00
15(k)15 Exclusive Duties and Title		1.00
15(k)16 Congressional Reporting		1.00
15(k)17 Respond to Undue Restriction Notifications		1.00
15(k)18 Purchase Card Summary Data Review		1.00
15(k)19 Vendor Compliance Educational Training		1.00
15(k)20 Subcontracting Plan Review		1.00
15(k)21 Assist Small Business concerns in SBIR or STTR program (This requirement was not included in the FY20 scorecard calcs.)		1.00
<b>Total:</b>		<b>21.00</b>

Number of Small Business Prime Contractors Comparison		8.60%
Increase in number of SB primes by 10% or more = 1.3		
Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2		
Increase in number of SB primes between 0% and less than or equal to 5% = 1.1		
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0		
Decrease in number of SB primes by more than 0% but less than or equal to -5% = 0.9		
Decrease in number of SB primes by -5% or more but less than or equal to -10% = 0.8		
Decrease in number of SB primes by -10% or more = 0.7		

	2019 Count	2020 Count	2020 Performance
Small Business	738	698	0.80
Women Owned Small Business	169	157	0.80
Small Disadvantaged Business	299	307	1.10
Service Disabled Veteran Owned Small Business	81	69	0.70
HUBZone	60	59	0.90
<b>Score:</b>			<b>4.30</b>

**Prime and Subcontracting Grading Scale:**

- A+  $\leq 150\%$  but  $\geq 120\%$
- A  $< 120\%$  but  $\geq 100\%$
- B  $< 100\%$  but  $\geq 90\%$
- C  $< 90\%$  but  $\geq 80\%$
- D  $< 80\%$  but  $\geq 70\%$
- F  $< 70\%$

**Comments:**

Graded Agency:

The U.S. Environmental Protection Agency (EPA) achieves its mission of protecting human health and the environment by leveraging the robust capabilities of our nation's small businesses in the agency's acquisitions. EPA has maintained its "A" scorecard grade for twelve consecutive years with over \$652 million in small business prime and subcontract awards in Fiscal Year (FY) 2020. In FY 2020 EPA increased the total percentage of its spend utilizing WOSBs and SDBs. EPA's large prime contractors also collectively achieved all the subcontracting goals, an improvement from FY 2019. This was due in part to the agency's efforts in strengthening its subcontracting program advocacy and monitoring activities. The agency has further expanded its efforts in providing strategic market research support, aligning with federal category management policies and increased direct engagement between the agency's Office of Small and Disadvantaged Business Utilization, contracting professionals and program managers. The agency's senior leadership and integrated acquisition community continue to embrace a "Small Business First" culture and remain steadfast in prioritizing small business goal achievements.