

Department of Commerce

FY2020 Small Business Procurement Scorecard

A+
130.69%

FPDS-NG Prime Contracting Data as of Feb. 22, 2021
eSRS Subcontracting Data as of Apr. 15, 2021

Prime Contracting Achievement:	70.46%		
	2019 Achievement	2020 Goal	2020 Achievement ^{1, 2}
Small Business	42.73%	39.00%	43.71% (\$2.6 B)
Women Owned Small Business	11.91%	5.00%	12.02% (\$712.1 M)
Small Disadvantaged Business	16.41%	5.00%	17.31% (\$1.0 B)
Service Disabled Veteran Owned Small Business	3.92%	3.00%	4.10% (\$243.0 M)
HUBZone	11.84%	3.00%	13.05% (\$772.7 M)

1) Capped at 200%; 2) Achievement include double credit for LASA, Puerto Rico and covered territories awards.

Subcontracting Achievement:	30.83%		
	2019 Achievement	2020 Goal	2020 Achievement ¹
Small Business	57.20%	30.00%	47.90% (\$629.6 M)
Women Owned Small Business	15.20%	5.00%	12.10% (\$159.0 M)
Small Disadvantaged Business	16.40%	5.00%	15.00% (\$197.9 M)
Service Disabled Veteran Owned Small Business	2.20%	3.00%	2.00% (\$25.7 M)
HUBZone	3.80%	3.00%	3.50% (\$46.2 M)

1) Capped at 200%;

15(k) OSDBU Compliance Requirements	20.00%
Requirements Scores: 0.0=No; 0.5 = Partial Credit; 1.0 = Yes	Peer Review Score
15(k)0 Office and Director Experience	1.00
15(k)1 Director Title	1.00
15(k)2 Compensation and Seniority	1.00
15(k)3 Reporting (Head of Agency or Deputy Head)	1.00
15(k)4 Implementation and Execution of Business Development	1.00
15(k)5 Identify and Address Bundling of Contracts	1.00
15(k)6 Provide Assistance on Payments	1.00
15(k)7 Supervisory Authority	1.00
15(k)8 Assign Small Business Technical Advisors	1.00
15(k)9 OSDBU Cooperation and Consultation	1.00
15(k)10 Recommendations to Contracting Officers	1.00
15(k)11 Activity Conversion	1.00
15(k)12 Advise CAO and SPE	1.00
15(k)13(Optional) SBC and Contracting Specialist Training	1.00
15(k)14 Receive Unsolicited Proposals	1.00
15(k)15 Exclusive Duties and Title	1.00
15(k)16 Congressional Reporting	1.00
15(k)17 Respond to Undue Restriction Notifications	1.00
15(k)18 Purchase Card Summary Data Review	1.00
15(k)19 Vendor Compliance Educational Training	1.00
15(k)20 Subcontracting Plan Review	1.00
15(k)21 Assist Small Business concerns in SBIR or STTR program (This requirement was not included in the FY20 scorecard calcs.)	1.00
Total:	21.00

Number of Small Business Prime Contractors Comparison	9.40%
Increase in number of SB primes by 10% or more = 1.3	
Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2	
Increase in number of SB primes between 0% and less than or equal to 5% = 1.1	
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0	
Decrease in number of SB primes by more than 0% but less than or equal to -5% = 0.9	
Decrease in number of SB primes by -5% or more but less than or equal to -10% = 0.8	
Decrease in number of SB primes by -10% or more = 0.7	

	2019 Count	2020 Count	2020 Performance
Small Business	2,868	2,707	0.80
Women Owned Small Business	642	624	0.90
Small Disadvantaged Business	1,039	1,052	1.10
Service Disabled Veteran Owned Small Business	227	229	1.10
HUBZone	196	184	0.80
Score:			4.70

Prime and Subcontracting Grading Scale:

- A+ $\leq 150\%$ but $\geq 120\%$
- A $< 120\%$ but $\geq 100\%$
- B $< 100\%$ but $\geq 90\%$
- C $< 90\%$ but $\geq 80\%$
- D $< 80\%$ but $\geq 70\%$
- F $< 70\%$

Comments:

Graded Agency:

The U.S. Department of Commerce (DOC) is honored to receive an "A+" on our FY 2020 Small Business Procurement Scorecard. We are appreciative to the U.S. Small Business Administration for the public recognition of our efforts to create contract and subcontract opportunities for small business concerns in all categories. Our FY 2020 achievement is especially remarkable because of the added challenge of working during the COVID-19 pandemic. Still, it is with great pride that we celebrate our accomplishment. DOC's sustained record of outstanding achievement is a reflection of the hard work and commitment of our workforce to the Small Business Program. Among the fourteen federal agencies with at least \$5 billion in eligible contract dollars, DOC is one of four agencies with the highest share of prime contracting dollars awarded to small businesses at 44% and we achieved the highest share of prime contracting dollars awarded to WOSB at 12%. DOC understands and appreciates the important role of small businesses in supporting our economy and job creation. Therefore, in FY 2021 and beyond, we will continue to strengthen our Small Business Program and identify new contract opportunities to help small and disadvantaged businesses grow and succeed.