

Department of Homeland Security

FY2020 Small Business Procurement Scorecard

A+
122.89%

FPDS-NG Prime Contracting Data as of Feb. 22, 2021
eSRS Subcontracting Data as of Apr. 15, 2021

Prime Contracting Achievement:			66.00%
	2019 Achievement	2020 Goal	2020 Achievement ^{1, 2}
Small Business	36.96%	33.00%	36.04% (\$7.7 B)
Women Owned Small Business	8.41%	5.00%	6.80% (\$1.4 B)
Small Disadvantaged Business	17.69%	5.00%	15.57% (\$3.3 B)
Service Disabled Veteran Owned Small Business	6.12%	3.00%	5.77% (\$1.2 B)
HUBZone	4.34%	3.00%	4.09% (\$870.1 M)

1) Capped at 200%; 2) Achievement include double credit for LASA, Puerto Rico and covered territories awards.

Subcontracting Achievement:			25.89%
	2019 Achievement	2020 Goal	2020 Achievement ¹
Small Business	45.40%	41.00%	46.30% (\$1.2 B)
Women Owned Small Business	11.00%	5.00%	13.10% (\$349.4 M)
Small Disadvantaged Business	9.90%	5.00%	11.50% (\$306.2 M)
Service Disabled Veteran Owned Small Business	4.40%	3.00%	4.40% (\$117.9 M)
HUBZone	2.10%	3.00%	2.10% (\$57.0 M)

1) Capped at 200%;

15(k) OSDBU Compliance Requirements		20.00%
Requirements Scores: 0.0=No; 0.5 = Partial Credit; 1.0 = Yes	Peer Review Score	
15(k)0 Office and Director Experience	1.00	1.00
15(k)1 Director Title	1.00	1.00
15(k)2 Compensation and Seniority	1.00	1.00
15(k)3 Reporting (Head of Agency or Deputy Head)	1.00	1.00
15(k)4 Implementation and Execution of Business Development	1.00	1.00
15(k)5 Identify and Address Bundling of Contracts	1.00	1.00
15(k)6 Provide Assistance on Payments	1.00	1.00
15(k)7 Supervisory Authority	1.00	1.00
15(k)8 Assign Small Business Technical Advisors	1.00	1.00
15(k)9 OSDBU Cooperation and Consultation	1.00	1.00
15(k)10 Recommendations to Contracting Officers	1.00	1.00
15(k)11 Activity Conversion	1.00	1.00
15(k)12 Advise CAO and SPE	1.00	1.00
15(k)13(Optional) SBC and Contracting Specialist Training	1.00	1.00
15(k)14 Receive Unsolicited Proposals	1.00	1.00
15(k)15 Exclusive Duties and Title	1.00	1.00
15(k)16 Congressional Reporting	1.00	1.00
15(k)17 Respond to Undue Restriction Notifications	1.00	1.00
15(k)18 Purchase Card Summary Data Review	1.00	1.00
15(k)19 Vendor Compliance Educational Training	1.00	1.00
15(k)20 Subcontracting Plan Review	1.00	1.00
15(k)21 Assist Small Business concerns in SBIR or STTR program (This requirement was not included in the FY20 scorecard calcs.)	1.00	1.00
Total:	21.00	

Number of Small Business Prime Contractors Comparison		11.00%
Increase in number of SB primes by 10% or more = 1.3		
Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2		
Increase in number of SB primes between 0% and less than or equal to 5% = 1.1		
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0		
Decrease in number of SB primes by more than 0% but less than or equal to -5% = 0.9		
Decrease in number of SB primes by -5% or more but less than or equal to -10% = 0.8		
Decrease in number of SB primes by -10% or more = 0.7		

	2019 Count	2020 Count	2020 Performance
Small Business	4,674	4,566	0.90
Women Owned Small Business	987	999	1.10
Small Disadvantaged Business	1,920	1,997	1.10
Service Disabled Veteran Owned Small Business	487	499	1.10
HUBZone	387	431	1.30
Score:			5.50

Prime and Subcontracting Grading Scale:

- A+ $\leq 150\%$ but $\geq 120\%$
- A $< 120\%$ but $\geq 100\%$
- B $< 100\%$ but $\geq 90\%$
- C $< 90\%$ but $\geq 80\%$
- D $< 80\%$ but $\geq 70\%$
- F $< 70\%$

Comments:

Graded Agency:

The Department of Homeland Security (DHS) is honored to again receive the grade of A+ from the Small Business Administration for the significant accomplishments made by our small business program. Through outreach, education, small business advocacy, and active internal collaboration, DHS obligated over \$7.7 billion to American small businesses in FY 2020. The Department's ability to exceed all its small business prime goals was particularly challenging as a leading agency in the fight against COVID-19. Since SBA started the letter grade Scorecard format in FY 2009, DHS has received a grade of "A" or "A+" twelve years in a row, the largest federal agency to have such a track record. DHS received consecutive grades of A+ for its last five years of accomplishments. This recognition and superior achievement reflect the Department's strong commitment to providing opportunities for all types of small businesses to compete and win contracts in support of our vital mission to keep our nation safe. In virtually every segment of our homeland security community, there are small businesses working to support the DHS mission, playing a critical role in delivering efficient and innovative solutions to our acquisition needs. DHS will continue to be a leader in federal small business contracting, increase small business outreach and engagement, and maximize prime and subcontracting opportunities for small businesses.