

Office of Personnel Management

FY2019 Small Business Procurement Scorecard

A
110.88%

FPDS-NG Prime Contracting Data as of Feb. 20, 2020
eSRS Subcontracting Data as of Mar. 20, 2020

Prime Contracting Achievement:			63.97%
	2018 Achievement	2019 Goal	2019 Achievement ^{1, 2}
Small Business	30.93%	25.80%	30.07% (\$292.8 M)
Women Owned Small Business	21.94%	5.00%	14.96% (\$145.7 M)
Small Disadvantaged Business	9.10%	5.00%	13.58% (\$132.2 M)
Service Disabled Veteran Owned Small Business	1.16%	3.00%	2.28% (\$22.2 M)
HUBZone	1.85%	3.00%	3.12% (\$30.4 M)

1) Capped at 200%; 2) Achievement include double credit for LASA and Puerto Rico awards.

Subcontracting Achievement:			23.31%
	2018 Achievement	2019 Goal	2019 Achievement ¹
Small Business	37.10%	50.50%	45.90%
Women Owned Small Business	2.60%	5.00%	12.60%
Small Disadvantaged Business	25.20%	5.00%	11.50%
Service Disabled Veteran Owned Small Business	0.00%	3.00%	0.60%
HUBZone	0.00%	3.00%	14.10%

1) Capped at 200%;

15(k) OSDBU Compliance Requirements		16.60%
Requirements Scores: 0.0=No; 0.5 = Partial Credit; 1.0 = Yes		Peer Review Score
15(k)0 Office and Director Experience		1.00
15(k)1 Director Title		1.00
15(k)2 Compensation and Seniority		0.00
15(k)3 Reporting (Head of Agency or Deputy Head)		0.00
15(k)4 Implementation and Execution of Business Development		1.00
15(k)5 Identify and Address Bundling of Contracts		1.00
15(k)6 Provide Assistance on Payments		1.00
15(k)7 Supervisory Authority		1.00
15(k)8 Assign Small Business Technical Advisors		1.00
15(k)9 OSDBU Cooperation and Consultation		0.60
15(k)10 Recommendations to Contracting Officers		1.00
15(k)11 Activity Conversion		0.00
15(k)12 Advise CAO and SPE		1.00
15(k)13(Optional) SBC and Contracting Specialist Training		0.00
15(k)14 Receive Unsolicited Proposals		1.00
15(k)15 Exclusive Duties and Title		1.00
15(k)16 Congressional Reporting		1.00
15(k)17 Respond to Undue Restriction Notifications		1.00
15(k)18 Purchase Card Summary Data Review		1.00
15(k)19 Vendor Compliance Educational Training		1.00
15(k)20 Subcontracting Plan Review		1.00
Total:		16.60

Number of Small Business Prime Contractors Comparison		7.00%
Increase in number of SB primes by 10% or more = 1.3		
Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2		
Increase in number of SB primes between 0% and less than or equal to 5% = 1.1		
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0		
Decrease in number of SB primes by more than 0% but less than or equal to -5% = 0.9		
Decrease in number of SB primes by -5% or more but less than or equal to -10% = 0.8		
Decrease in number of SB primes by -10% or more = 0.7		

	2018 Count	2019 Count	2019 Performance
Small Business	341	229	0.70
Women Owned Small Business	91	69	0.70
Small Disadvantaged Business	133	109	0.70
Service Disabled Veteran Owned Small Business	36	20	0.70
HUBZone	26	22	0.70
Score:			3.50

Prime and Subcontracting Grading Scale:

- A+ \leq 150% but \geq 120%
- A $<$ 120% but \geq 100%
- B $<$ 100% but \geq 90%
- C $<$ 90% but \geq 80%
- D $<$ 80% but \geq 70%
- F $<$ 70%

Comments:

Graded Agency:

The U.S. Office of Personnel Management (OPM) is honored to receive an outstanding scorecard rating from the U.S. Small Business Administration for the significant accomplishments made in our small business program during fiscal year 2019. This honor is a reflection of the agency strengthening our commitment to providing procurement opportunities for small businesses to compete for in support of OPM's mission. OPM applauds the committed efforts from our small business partners and the men and women of this agency who continue to identify and expand opportunities for small businesses to meet the agency's acquisition needs.