

Environmental Protection Agency

FY2019 Small Business Procurement Scorecard

A
113.54%

FPDS-NG Prime Contracting Data as of Feb. 20, 2020
eSRS Subcontracting Data as of Mar. 20, 2020

Prime Contracting Achievement:			57.82%
	2018 Achievement	2019 Goal	2019 Achievement ^{1, 2}
Small Business	43.35%	39.90%	43.25% (\$674.9 M)
Women Owned Small Business	5.45%	5.00%	4.98% (\$77.7 M)
Small Disadvantaged Business	15.24%	5.00%	15.45% (\$241.0 M)
Service Disabled Veteran Owned Small Business	4.78%	3.00%	3.95% (\$61.7 M)
HUBZone	2.40%	3.00%	2.24% (\$35.0 M)

1) Capped at 200%; 2) Achievement include double credit for LASA and Puerto Rico awards.

Subcontracting Achievement:			26.92%
	2018 Achievement	2019 Goal	2019 Achievement ¹
Small Business	61.50%	58.00%	71.80%
Women Owned Small Business	10.90%	5.00%	13.70%
Small Disadvantaged Business	21.40%	5.00%	12.90%
Service Disabled Veteran Owned Small Business	6.30%	3.00%	3.10%
HUBZone	1.10%	3.00%	3.00%

1) Capped at 200%.

15(k) OSDBU Compliance Requirements		20.00%
Requirements Scores: 0.0=No; 0.5 = Partial Credit; 1.0 = Yes		Peer Review Score
15(k)0 Office and Director Experience		1.00
15(k)1 Director Title		1.00
15(k)2 Compensation and Seniority		1.00
15(k)3 Reporting (Head of Agency or Deputy Head)		1.00
15(k)4 Implementation and Execution of Business Development		1.00
15(k)5 Identify and Address Bundling of Contracts		1.00
15(k)6 Provide Assistance on Payments		1.00
15(k)7 Supervisory Authority		1.00
15(k)8 Assign Small Business Technical Advisors		1.00
15(k)9 OSDBU Cooperation and Consultation		1.00
15(k)10 Recommendations to Contracting Officers		1.00
15(k)11 Activity Conversion		1.00
15(k)12 Advise CAO and SPE		1.00
15(k)13(Optional) SBC and Contracting Specialist Training		1.00
15(k)14 Receive Unsolicited Proposals		1.00
15(k)15 Exclusive Duties and Title		1.00
15(k)16 Congressional Reporting		1.00
15(k)17 Respond to Undue Restriction Notifications		1.00
15(k)18 Purchase Card Summary Data Review		1.00
15(k)19 Vendor Compliance Educational Training		1.00
15(k)20 Subcontracting Plan Review		1.00
Total:		21.00

Number of Small Business Prime Contractors Comparison	8.80%
Increase in number of SB primes by 10% or more = 1.3	
Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2	
Increase in number of SB primes between 0% and less than or equal to 5% = 1.1	
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0	
Decrease in number of SB primes by more than 0% but less than or equal to -5% = 0.9	
Decrease in number of SB primes by -5% or more but less than or equal to -10% = 0.8	
Decrease in number of SB primes by -10% or more = 0.7	

	2018	2019	2019
	Count	Count	Performance
Small Business	836	723	0.70
Women Owned Small Business	197	167	0.70
Small Disadvantaged Business	330	292	0.70
Service Disabled Veteran Owned Small Business	75	77	1.10
HUBZone	52	57	1.20
Score:			4.40

Prime and Subcontracting Grading Scale:

- A+ $\leq 150\%$ but $\geq 120\%$
- A $< 120\%$ but $\geq 100\%$
- B $< 100\%$ but $\geq 90\%$
- C $< 90\%$ but $\geq 80\%$
- D $< 80\%$ but $\geq 70\%$
- F $< 70\%$

Comments:

Graded Agency:

The U.S. Environmental Protection Agency (EPA or Agency) embraces a "Small Business First" vision that is dedicated to maximizing small business contracting opportunities in carrying out the Agency's core mission to protect human health and the environment. Fiscal Year 2019 marks the eleventh consecutive year that EPA has earned an "A" on the agency's Small Business Procurement Scorecard. This achievement continues to be attributed to the continuing collective efforts and engagement of the Agency's senior leadership and integrated acquisition community. Those efforts included closely collaborating on small business outreach strategies, strengthening EPA's subcontracting program through large prime contractor partnerships, and early engagement through the Agency's acquisition forecast. This fiscal year also presented opportunities on many prime contracting fronts, with the government-wide focus on category management and the associated smarter buying tenets on which it is based. EPA capitalized on the opportunity by positioning itself for more data-driven decision-making through the realignment of the Agency's Office of Small and Disadvantaged Business Utilization (OSDBU) service delivery. This alignment will foster greater expertise in EPA-centric commodities to ensure, better stewardship in support of the EPA mission. EPA will continue to work towards a more robust small business supplier base and looks forward to supporting the small business community in understanding and navigating through governmentwide contracting policies and priorities.