

**Department of the Treasury**  
**FY2018 Small Business Procurement Scorecard**

<b>A+</b> <b>131.89%</b>
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FPDS-NG Prime Contracting Data as of Mar. 15, 2019  
eSRS Subcontracting Data as of Mar. 15, 2019

<b>Prime Contracting Achievement:</b>			<b>68.21%</b>
	<b>2017 Achievement</b>	<b>2018 Goal</b>	<b>2018 Achievement</b>
Small Business	35.68%	35.00%	42.59% (\$2.0 B)
Women Owned Small Business	13.14%	5.00%	12.50% (\$588.7 M)
Small Disadvantaged Business	13.98%	5.00%	11.66% (\$549.0 M)
Service Disabled Veteran Owned Small Business	3.74%	3.00%	3.56% (\$167.9 M)
HUBZone	4.78%	3.00%	3.46% (\$163.0 M)

1) Capped at 200%; 2) Achievement include double credit for LASA and Puerto Rico awards.

<b>Subcontracting Achievement:</b>			<b>31.68%</b>
	<b>2017 Achievement</b>	<b>2018 Goal</b>	<b>2018 Achievement</b>
Small Business	32.30%	38.90%	58.60%
Women Owned Small Business	9.50%	5.00%	15.50%
Small Disadvantaged Business	6.80%	5.00%	12.80%
Service Disabled Veteran Owned Small Business	1.10%	3.00%	2.40%
HUBZone	3.70%	3.00%	6.50%

1) Capped at 200%.

<b>15(k) OSDBU Compliance Requirements</b>		<b>20.00%</b>
<b>Requirements Scores: 0.0=No; 0.5 = Partial Credit; 1.0 = Yes</b>		<b>Peer Review Score</b>
15(k)0 Office and Director Experience		1.00
15(k)1 Director Title		1.00
15(k)2 Compensation and Seniority		1.00
15(k)3 Reporting (Head of Agency or Deputy Head)		1.00
15(k)4 Implementation and Execution of Business Development		1.00
15(k)5 Identify and Address Bundling of Contracts		1.00
15(k)6 Provide Assistance on Payments		1.00
15(k)7 Supervisory Authority		1.00
15(k)8 Assign Small Business Technical Advisors		1.00
15(k)9 OSDBU Cooperation and Consultation		1.00
15(k)10 Recommendations to Contracting Officers		1.00
15(k)11 Activity Conversion		1.00
15(k)12 Advise CAO and SPE		1.00
15(k)13(Optional) SBC and Contracting Specialist Training		1.00
15(k)14 Receive Unsolicited Proposals		1.00
15(k)15 Exclusive Duties and Title		1.00
15(k)16 Congressional Reporting		1.00
15(k)17 Respond to Undue Restriction Notifications		1.00
15(k)18 Purchase Card Summary Data Review		1.00
15(k)19 Vendor Compliance Educational Training		1.00
15(k)20 Subcontracting Plan Review		1.00
<b>Total:</b>		<b>21.00</b>

<b>Number of Small Business Prime Contractors Comparison</b>	<b>12.00%</b>
Increase in number of SB primes by 10% or more = 1.3	
Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2	
Increase in number of SB primes between 0% and less than or equal to 5% = 1.1	
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0	
Decrease in number of SB primes by more than 0% but less than or equal to 5% = 0.9	
Decrease in number of SB primes by 5% or more but less than or equal to 10% = 0.8	
Decrease in number of SB primes by 10% or more = 0.7	

	<b>2017 Count</b>	<b>2018 Count</b>	<b>2018 Performance</b>
Small Business	1,781	1,859	1.10
Women Owned Small Business	471	474	1.10
Small Disadvantaged Business	659	692	1.20
Service Disabled Veteran Owned Small Business	120	139	1.30
HUBZone	140	162	1.30
<b>Score:</b>			<b>6.00</b>

**Prime and Subcontracting Grading Scale:**

- A+  $\leq 150\%$  but  $\geq 120\%$
- A  $< 120\%$  but  $\geq 100\%$
- B  $< 100\%$  but  $\geq 90\%$
- C  $< 90\%$  but  $\geq 80\%$
- D  $< 80\%$  but  $\geq 70\%$
- F  $< 70\%$

**Comments:**

Graded Agency:

The Department of the Treasury is proud of the collective effort that led to our exceeding 5 out of 5 small business prime goals and 4 out of 5 subcontracting goals. The A+ score is a fitting result of a job well done for the procurement and acquisition teams across Treasury's Bureaus and the serious commitment to utilizing small businesses that emanates from Treasury's leadership. Treasury's small business goal performance has steadily improved over the past 7 years, and although we still have work to do, particularly with SDVOSB subcontracting goals, we hope to sustain our achievements going forward. Treasury is proud to also note that we increased the number of small businesses receiving prime contracts in fiscal year 2018.