

Environmental Protection Agency

FY2018 Small Business Procurement Scorecard

A
115.31%

FPDS-NG Prime Contracting Data as of Mar. 15, 2019
eSRS Subcontracting Data as of Mar. 15, 2019

Prime Contracting Achievement:			60.76%
	2017 Achievement	2018 Goal	2018 Achievement
Small Business	40.48%	39.00%	43.35% (\$673.7 M)
Women Owned Small Business	6.32%	5.00%	5.45% (\$84.7 M)
Small Disadvantaged Business	15.29%	5.00%	15.24% (\$236.8 M)
Service Disabled Veteran Owned Small Business	3.78%	3.00%	4.78% (\$74.3 M)
HUBZone	1.63%	3.00%	2.40% (\$37.3 M)

1) Capped at 200%; 2) Achievement include double credit for LASA and Puerto Rico awards.

Subcontracting Achievement:			26.15%
	2017 Achievement	2018 Goal	2018 Achievement
Small Business	60.20%	55.00%	61.50%
Women Owned Small Business	11.90%	5.00%	10.90%
Small Disadvantaged Business	13.40%	5.00%	21.40%
Service Disabled Veteran Owned Small Business	4.20%	3.00%	6.30%
HUBZone	2.10%	3.00%	1.10%

1) Capped at 200%.

15(k) OSDBU Compliance Requirements		20.00%
Requirements Scores: 0.0=No; 0.5 = Partial Credit; 1.0 = Yes	Peer Review Score	
15(k)0 Office and Director Experience	1.00	
15(k)1 Director Title	1.00	
15(k)2 Compensation and Seniority	1.00	
15(k)3 Reporting (Head of Agency or Deputy Head)	1.00	
15(k)4 Implementation and Execution of Business Development	1.00	
15(k)5 Identify and Address Bundling of Contracts	1.00	
15(k)6 Provide Assistance on Payments	1.00	
15(k)7 Supervisory Authority	1.00	
15(k)8 Assign Small Business Technical Advisors	1.00	
15(k)9 OSDBU Cooperation and Consultation	1.00	
15(k)10 Recommendations to Contracting Officers	1.00	
15(k)11 Activity Conversion	1.00	
15(k)12 Advise CAO and SPE	1.00	
15(k)13(Optional) SBC and Contracting Specialist Training	1.00	
15(k)14 Receive Unsolicited Proposals	1.00	
15(k)15 Exclusive Duties and Title	1.00	
15(k)16 Congressional Reporting	1.00	
15(k)17 Respond to Undue Restriction Notifications	1.00	
15(k)18 Purchase Card Summary Data Review	1.00	
15(k)19 Vendor Compliance Educational Training	1.00	
15(k)20 Subcontracting Plan Review	1.00	
Total:	21.00	

Number of Small Business Prime Contractors Comparison	8.40%
Increase in number of SB primes by 10% or more = 1.3	
Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2	
Increase in number of SB primes between 0% and less than or equal to 5% = 1.1	
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0	
Decrease in number of SB primes by more than 0% but less than or equal to 5% = 0.9	
Decrease in number of SB primes by 5% or more but less than or equal to 10% = 0.8	
Decrease in number of SB primes by 10% or more = 0.7	

	2017 Count	2018 Count	2018 Performance
Small Business	1,021	792	0.70
Women Owned Small Business	253	190	0.70
Small Disadvantaged Business	360	325	0.80
Service Disabled Veteran Owned Small Business	79	72	0.80
HUBZone	44	48	1.20
Score:			4.20

Prime and Subcontracting Grading Scale:

- A+ ≤ 150% but ≥ 120%
- A < 120% but ≥ 100%
- B < 100% but ≥ 90%
- C < 90% but ≥ 80%
- D < 80% but ≥ 70%
- F < 70%

Comments:

Graded Agency:

The U.S. Environmental Protection Agency remains committed to affording the maximum practicable small business contracting opportunities in carrying out the agency's core mission to protect human health and the environment. Fiscal Year 2018 marks the tenth consecutive year that EPA has earned an "A" on the agency's Small Business Procurement Scorecard. This achievement is due in large part to the collective efforts and engagement of the agency's senior leadership and integrated acquisition community. Those efforts include the EPA's ongoing work to standardize and continuously improve its acquisition processes, small business outreach strategies and tools for identifying small and socio-economic business solutions. Effective on October 1, 2018, EPA's Office of Small and Disadvantaged Business Utilization (OSDBU) issued a comprehensive Strategic Plan that serves as a blueprint to continue building on the agency's successful small business contracting record. The plan outlines several initiatives that OSDBU is in the process of implementing to strengthen the EPA's effectiveness in developing data-driven, innovative small business acquisition strategies that increase efficiency, reduce costs and deliver more value.