

**Department of Commerce**  
**FY2018 Small Business Procurement Scorecard**

<b>A+</b> 134.39%
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FPDS-NG Prime Contracting Data as of Mar. 15, 2019  
eSRS Subcontracting Data as of Mar. 15, 2019

<b>Prime Contracting Achievement:</b>			<b>73.99%</b>
	<b>2017 Achievement</b>	<b>2018 Goal</b>	<b>2018 Achievement</b>
Small Business	43.33%	37.20%	46.00% (\$2.0 B)
Women Owned Small Business	12.16%	5.00%	12.83% (\$566.0 M)
Small Disadvantaged Business	16.82%	5.00%	18.53% (\$817.6 M)
Service Disabled Veteran Owned Small Business	4.56%	3.00%	4.13% (\$182.1 M)
HUBZone	5.83%	3.00%	9.16% (\$404.3 M)

1) Capped at 200%; 2) Achievement include double credit for LASA and Puerto Rico awards.

<b>Subcontracting Achievement:</b>			<b>32.15%</b>
	<b>2017 Achievement</b>	<b>2018 Goal</b>	<b>2018 Achievement</b>
Small Business	58.30%	30.00%	54.20%
Women Owned Small Business	9.70%	5.00%	10.30%
Small Disadvantaged Business	8.90%	5.00%	11.60%
Service Disabled Veteran Owned Small Business	3.60%	3.00%	1.70%
HUBZone	3.00%	3.00%	2.00%

1) Capped at 200%.

<b>15(k) OSDBU Compliance Requirements</b>		<b>19.05%</b>
<b>Requirements Scores: 0.0=No; 0.5 = Partial Credit; 1.0 = Yes</b>		<b>Peer Review Score</b>
15(k)0 Office and Director Experience		1.00
15(k)1 Director Title		1.00
15(k)2 Compensation and Seniority		0.00
15(k)3 Reporting (Head of Agency or Deputy Head)		1.00
15(k)4 Implementation and Execution of Business Development		1.00
15(k)5 Identify and Address Bundling of Contracts		1.00
15(k)6 Provide Assistance on Payments		1.00
15(k)7 Supervisory Authority		1.00
15(k)8 Assign Small Business Technical Advisors		1.00
15(k)9 OSDBU Cooperation and Consultation		1.00
15(k)10 Recommendations to Contracting Officers		1.00
15(k)11 Activity Conversion		1.00
15(k)12 Advise CAO and SPE		1.00
15(k)13(Optional) SBC and Contracting Specialist Training		1.00
15(k)14 Receive Unsolicited Proposals		1.00
15(k)15 Exclusive Duties and Title		1.00
15(k)16 Congressional Reporting		1.00
15(k)17 Respond to Undue Restriction Notifications		1.00
15(k)18 Purchase Card Summary Data Review		1.00
15(k)19 Vendor Compliance Educational Training		1.00
15(k)20 Subcontracting Plan Review		1.00
<b>Total:</b>		<b>20.00</b>

<b>Number of Small Business Prime Contractors Comparison</b>	<b>9.20%</b>
Increase in number of SB primes by 10% or more = 1.3	
Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2	
Increase in number of SB primes between 0% and less than or equal to 5% = 1.1	
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0	
Decrease in number of SB primes by more than 0% but less than or equal to -5% = 0.9	
Decrease in number of SB primes by -5% or more but less than or equal to -10% = 0.8	
Decrease in number of SB primes by -10% or more = 0.7	

	<b>2017 Count</b>	<b>2018 Count</b>	<b>2018 Performance</b>
Small Business	3,146	2,971	0.80
Women Owned Small Business	688	649	0.80
Small Disadvantaged Business	1,029	1,025	0.90
Service Disabled Veteran Owned Small Business	235	250	1.20
HUBZone	184	181	0.90
<b>Score:</b>			<b>4.60</b>

**Prime and Subcontracting Grading Scale:**

- A+  $\leq 150\%$  but  $\geq 120\%$
- A  $< 120\%$  but  $\geq 100\%$
- B  $< 100\%$  but  $\geq 90\%$
- C  $< 90\%$  but  $\geq 80\%$
- D  $< 80\%$  but  $\geq 70\%$
- F  $< 70\%$

**Comments:**

Graded Agency:

The U.S. Department of Commerce (DOC) is honored to once again receive a grade of "A+" on our Small Business Scorecard for FY 2018. We are appreciative to the U.S. Small Business Administration for the public recognition of our efforts to create contract and subcontract opportunities for small business concerns in all categories. DOC celebrates this noteworthy achievement by acknowledging the commitment of our workforce to the Small Business Program. DOC will carry this commitment forward in FY2019 as we continuously search for new ways to expand contract opportunities for small businesses concerns, including small disadvantaged, women-owned, service-disabled veteran-owned, and small businesses located in HUBZone areas.