

**Department of the Interior**  
**FY 2017 Small Business Procurement Scorecard**

<b>A+</b> 122.88%
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FPDS-NG Prime Contracting Data as of Feb. 20, 2018  
 eSRS Subcontracting Data as of May 1, 2018

<b>Prime Contracting Achievement: 68.04%</b>			
	2016 Achievement	2017 Goal	2017 Achievement
Small Business	59.67%	53.50%	57.04% (\$1.7 B)
Women Owned Small Business	12.86%	5.00%	13.91% (\$416.9 M)
Small Disadvantaged Business	27.07%	5.00%	25.03% (\$749.9 M)
Service Disabled Veteran Owned Small Business	5.02%	3.00%	4.53% (\$135.9 M)
HUBZone	4.87%	3.00%	5.10% (\$152.9 M)

<b>Subcontracting Achievement: 26.77%</b>			
	2016 Achievement	2017 Goal	2017 Achievement
Small Business	42.20%	44.50%	55.00%
Women Owned Small Business	11.20%	5.00%	13.50%
Small Disadvantaged Business	15.00%	5.00%	18.80%
Service Disabled Veteran Owned Small Business	3.30%	3.00%	4.80%
HUBZone	1.60%	3.00%	1.10%

<b>OSDBU Compliance Requirements 18.87%</b>	
Grading Scale: Subtotal Score /18 Requirements Scores:	Peer Review Score
<b>0.6 = Unsatisfactory; 0.7 = Below Average; 0.8 = Satisfactory; 0.9 = Above Average; 1.0 = Excellent</b>	
15(k)0 Office and Director Experience	1.00
15(k)1 Director Title	1.00
15(k)2 Compensation and Seniority	1.00
15(k)3 Reporting (Head of Agency or Deputy Head)	1.00
15(k)4 Implementation and Execution of Business Development	1.00
15(k)5 Identify and Address Bundling of Contracts	1.00
15(k)6 Provide Assistance on Payments	0.68
15(k)7 Supervisory Authority	1.00
15(k)8 Assign Small Business Technical Advisors	1.00
15(k)9 OSDBU Cooperation and Consultation	1.00
15(k)10 Recommendations to Contracting Officers	1.00
15(k)11 Activity Conversion	0.60
15(k)12 Advise CAO and SPE	1.00
15(k)13(Optional) SBC and Contracting Specialist Training	0.98
15(k)14 Receive Unsolicited Proposals	1.00
15(k)15 Exclusive Duties and Title	0.96
15(k)16 Congressional Reporting	1.00
15(k)17 Respond to Undue Restriction Notifications	0.76
<b>Total:</b>	<b>16.98</b>

<b>Number of Small Business Prime Contractors Comparison 9.20%</b>	
Increase in number of SB primes by 10% or more = 1.3	
Increase in number of SB primes by 5% or more but less than or equal to 10% = 1.2	
Increase in number of SB primes between 0% and less than 5% = 1.1	
No change in the number of SB primes (Change = 0%) 0% increase; 0% decrease (no change) = 1.0	
Decrease in number of SB primes by more than 0% but less than -5% = 0.9	
Decrease in number of SB primes by -5% or more but less than or equal to -10% = 0.8	
Decrease in number of SB primes by -10% or more = 0.7	

	2016 Count	2017 Count	2017 Performance
Small Business	7,797	7,430	0.90
Women Owned Small Business	1,765	1,731	0.90
Small Disadvantaged Business	2,779	2,868	1.10
Service Disabled Veteran Owned Small Business	470	436	0.80
HUBZone	467	460	0.90
<b>Score:</b>			<b>4.60</b>

<b>Prime and Subcontracting Grading Scale:</b>
A+ ≤ 150% but ≥ 120%
A < 120% but ≥ 100%
B < 100% but ≥ 90%
C < 90% but ≥ 80%
D < 80% but ≥ 70%
F < 70%

**Comments:**

Graded Agency:

The Department of the Interior (DOI) is honored to receive an A+ for our small business accomplishments in FY2017. At DOI, we are committed to maximizing opportunities for small businesses whenever we purchase products and services. Small businesses provided over \$1.7 billion in products and services to support the Department's programs during FY2017, representing over 57% of contract obligations. The Department has received an "A" or "A+" on our small business scorecard for eight consecutive years. DOI will continue to build on our strong track record and enhance our program to ensure continued opportunities for all types of small and disadvantaged businesses.