

Department of Agriculture

FY2015 Small Business Procurement Scorecard

A

103.72%

FPDS-NG Prime Contracting Data as of Feb. 20, 2016
 eSRS Subcontracting Data as of Mar. 14, 2016

Prime Contracting Achievement:			86.74%
	2014 Achievement	2015 Goal	2015 Achievement
Small Business	53.68%	53.00%	50.00% (\$3.1 B)
Women Owned Small Business	9.68%	5.00%	9.72% (\$612.2 M)
Small Disadvantaged Business	14.08%	5.00%	15.14% (\$953.6 M)
Service Disabled Veteran Owned Small Business	3.80%	3.00%	3.54% (\$223.1 M)
HUBZone	3.59%	3.00%	3.01% (\$189.6 M)

Subcontracting Achievement:			7.02%
	2014 Achievement	2015 Goal	2015 Achievement
Small Business	26.10%	23.00%	23.30%
Women Owned Small Business	2.00%	5.00%	3.60%
Small Disadvantaged Business	1.80%	5.00%	0.60%
Service Disabled Veteran Owned Small Business	0.10%	3.00%	0.10%
HUBZone	0.50%	3.00%	0.20%

Success Factors		9.96%
<u>Plan Progress Success Factor Grading Scale:</u> Factor Subtotal Score / 7	Peer Review Score	
1. Commitment to Small Business Utilization - The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	1.00	
2. Effective Engagement of Senior Level Management in Achieving Small Business Goals - The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	1.00	
3. Data Quality of Small Business Contracting - The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	1.00	
4. Training of Acquisitions Staff - The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	1.00	
5. Outreach to Small Business - The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	1.00	
6. Bundling Avoidance, Justification and Mitigation - The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (For applicable dollar threshold for the agency, see FAR subpart 7.104)	0.97	
7. OSDBU Organization - The Agency demonstrated, through action and documented evidence, compliance with Section 1691 - Offices of Small and Disadvantaged Business Utilization - of the National Defense Authorization Act (NDAA) of 2013.	1.00	

Prime and Subcontracting Grading Scale: A+ < 150% but ≥ 120% A < 120% but ≥ 100% B < 100% but ≥ 90% C < 90% but ≥ 80% D < 80% but ≥ 70% F < 70%	Total	6.97
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Comments:

Graded Agency:

In support of Secretary Vilsack's implementation of President Obama's agenda to put Americans back to work and create an economy built to last, the Department of Agriculture is committed to reaching out to Small Businesses. Top level leadership regularly demonstrates their commitment to small business contracting and goal achievement by providing support to the Office of Small and Disadvantaged Business Utilization. Information is provided through a weekly dashboard of overall USDA procurement status, as well as small business accomplishments.

Agencies within USDA reached out to companies on many levels. Outreach events and training sessions were held for small businesses in multiple locations and via the web. In-house training was provided for all contracting officers with field offices attending from as far away as Alaska and Puerto Rico.

All buying agencies within USDA have the ability to provide procurement data to the annual forecast system as well as large business contact information for the subcontracting directory. These, along with the assistance of the twelve designated USDA Small Business Specialists, provide continuous support and information to the small businesses that wish to procure with the Department.