

Department of Commerce

FY 2014 Small Business Procurement Scorecard

A+

120.12%

FPDS-NG Prime Contracting Data as of Feb. 20, 2015
 eSRS Subcontracting Data as of Mar. 13, 2015

| Prime Contracting Achievement: | | | 96.08% |
|---|---------------------|--------------|-----------------------|
| | 2013 Achievement | 2014 Goal | 2014 Achievement |
| Small Business | 39.91% | 34.42% | 41.00% (\$1.6 B) |
| Women Owned Small Business | 13.33% | 5.00% | 12.28% (\$494.3 M) |
| Small Disadvantaged Business | 17.42% | 5.00% | 17.32% (\$696.8 M) |
| Service Disabled Veteran Owned Small Business | 4.46% | 3.00% | 4.77% (\$192.1 M) |
| HUBZone | 0.86% | 3.00% | 1.09% (\$43.7 M) |

| Subcontracting Achievement: | | | 14.13% |
|---|---------------------|--------------|---------------------|
| | 2013 Achievement | 2014 Goal | 2014 Achievement |
| Small Business | 45.90% | 30.00% | 49.60% |
| Women Owned Small Business | 8.60% | 5.00% | 12.10% |
| Small Disadvantaged Business | 6.90% | 5.00% | 7.70% |
| Service Disabled Veteran Owned Small Business | 3.00% | 3.00% | 4.60% |
| HUBZone | 1.60% | 3.00% | 1.90% |

| Success Factors | | 9.91% |
|--|-------------------|-------|
| <u>Plan Progress Success Factor Grading Scale:</u> Factor Subtotal Score / 7 | Peer Review Score | |
| 1. Commitment to Small Business Utilization - The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services. | 1.00 | |
| 2. Effective Engagement of Senior Level Management in Achieving Small Business Goals - The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level. | 0.97 | |
| 3. Data Quality of Small Business Contracting - The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality. | 1.00 | |
| 4. Training of Acquisitions Staff - The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses. | 1.00 | |
| 5. Outreach to Small Business - The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses. | 1.00 | |
| 6. Bundling Avoidance, Justification and Mitigation - The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (For applicable dollar threshold for the agency, see FAR subpart 7.104) | 1.00 | |
| 7. OSDBU Organization - The Agency demonstrated, through action and documented evidence, compliance with Section 1691 - Offices of Small and Disadvantaged Business Utilization - of the National Defense Authorization Act (NDAA) of 2013. | 0.97 | |

| | | |
|---|-------|------|
| <p>Prime and Subcontracting Grading Scale:</p> <p>A+ < 150% but ≥ 120%</p> <p>A < 120% but ≥ 100%</p> <p>B < 100% but ≥ 90%</p> <p>C < 90% but ≥ 80%</p> <p>D < 80% but ≥ 70%</p> <p>F < 70%</p> | Total | 6.94 |
|---|-------|------|

Comments:**Graded Agency:**

The Department of Commerce (DOC) is honored to receive public recognition for its FY 2014 small business goal achievement. Helping small business concerns grow and prosper is an important part of DOC's mission to help U.S. companies become more competitive domestically and abroad. DOC is proud of its long-standing record for exceeding our small business goals and attribute our success to the effective use of innovative acquisition strategies and outreach.

We are pleased with the quality of services and products offered by small businesses and in FY 2015 we will continue to identify and expand opportunities for small businesses to meet our acquisition needs.