

# Department of Agriculture

## FY2012 Small Business Procurement Scorecard

# A

105.80%

FPDS-NG Prime Contracting Data as of Mar. 15, 2013

eSRS Subcontracting Data as of Apr. 15, 2013

<b>Prime Contracting Achievement:</b>			<b>90.89%</b>
	2011 Achievement	2012 Goal	2012 Achievement
Small Business	52.42%	53.50%	52.83% (\$2.8 B)
Women Owned Small Business	8.16%	5.00%	7.50% (\$402.5 M)
Small Disadvantaged Business	13.27%	5.00%	12.46% (\$668.6 M)
Service Disabled Veteran Owned Small Business	2.24%	3.00%	2.92% (\$156.9 M)
HUBZone	5.56%	3.00%	4.39% (\$235.5 M)

<b>Subcontracting Achievement:</b>			<b>5.15%</b>
	2011 Achievement	2012 Goal	2012 Achievement
Small Business	33.80%	21.50%	16.20%
Women Owned Small Business	0.70%	5.00%	1.20%
Small Disadvantaged Business	0.40%	5.00%	1.30%
Service Disabled Veteran Owned Small Business	0.10%	3.00%	0.10%
HUBZone	0.10%	3.00%	0.30%

<b>Success Factors</b>		<b>9.76%</b>
<b>Plan Progress Success Factor Grading Scale: Factor Subtotal Score / 7</b>	<b>Peer Review Score</b>	
The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	1.00	
The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	1.00	
The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	0.93	
The Agency demonstrated, through action and documented evidence, a commitment to expanding subcontracting opportunities for small businesses. (Reference: FAR 19.7 - Small Business Subcontracting Program).	0.93	
The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (Reference: FAR subpart 7.104 for applicable dollar threshold for each agency).	0.97	
<b>Total</b>	<b>6.83</b>	
<b>Prime and Subcontracting Grading Scale:</b> A+ ≤ 150% but ≥ 120% A < 120% but ≥ 100% B < 100% but ≥ 90% C < 90% but ≥ 80% D < 80% but ≥ 70% F < 70%		

**Comments:**

Graded Agency:

The Department of Agriculture (USDA) consistently awards every year over 50 percent of its total eligible contracting dollars to small business concerns. USDA utilizes an active outreach and small business assistance program across USDA's large decentralized mission area to identify and expand the number of small businesses securing contracts with USDA. Oversight and accountability incorporates goal achievement monitoring and communication with top-level USDA program officials on small business issues. USDA's goal is to continue to provide maximum practicable opportunity for small businesses to participate in USDA contracting processes and to fully integrate small business into all aspects of USDA contracting and program activities.