

Department of the Treasury

FY2012 Small Business Procurement Scorecard

A+
123.03%

FPDS-NG Prime Contracting Data as of Mar. 15, 2013

eSRS Subcontracting Data as of Apr. 15, 2013

Prime Contracting Achievement:			104.89%
	2011 Achievement	2012 Goal	2012 Achievement
Small Business	34.51%	32.00%	38.55% (\$894.4 M)
Women Owned Small Business	12.75%	5.00%	13.23% (\$306.9 M)
Small Disadvantaged Business	13.17%	5.00%	14.74% (\$342.1 M)
Service Disabled Veteran Owned Small Business	4.07%	3.00%	4.15% (\$96.2 M)
HUBZone	4.11%	3.00%	4.65% (\$107.9 M)

Subcontracting Achievement:			8.54%
	2011 Achievement	2012 Goal	2012 Achievement
Small Business	59.70%	52.00%	35.60%
Women Owned Small Business	16.50%	5.00%	11.30%
Small Disadvantaged Business	15.90%	5.00%	9.90%
Service Disabled Veteran Owned Small Business	3.90%	3.00%	2.60%
HUBZone	2.60%	3.00%	1.70%

Success Factors		9.60%
<u>Plan Progress Success Factor Grading Scale: Factor Subtotal Score / 7</u>	Peer Review Score	
The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	1.00	
The Agency's senior leadership (i.e. Deputy Secretary, Chief Acquisition Officer, Senior Procurement Executive, senior program managers, and OSDDBU Director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	0.93	
The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	0.93	
The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to expanding subcontracting opportunities for small businesses. (Reference: FAR 19.7 - Small Business Subcontracting Program).	0.93	
The Agency demonstrated, through action and documented evidence, a clearly communicated policy to address and mitigate the adverse effects of contract bundling on small businesses. (Reference: FAR subpart 7.104 for applicable dollar threshold for each agency).	0.93	
Total	6.72	
<p>Prime and Subcontracting Grading Scale: A+ ≤ 150% but ≥ 120% A < 120% but ≥ 100% B < 100% but ≥ 90% C < 90% but ≥ 80% D < 80% but ≥ 70% F < 70%</p>		

Comments:

Graded Agency:

Building on the momentum in small business contracting and goal achievement from FY11, Treasury set out to "crush the goals" again in FY12. The Treasury-wide acquisition team is proud that for the second consecutive year we have achieved our overall small business goal and all sub-goals, as well as earned an A+ score from SBA. In FY13, Treasury is aiming for a "three-peat" of goal attainment by continuing to employ the strategies that proved successful for Treasury in FY11 and FY12, which consisted of targeted outreach, enhanced leadership accountability, new policies, new tools and resources, and increased intra-agency communication.