

National Science Foundation

FY2011 Small Business Procurement Scorecard

B

94.01%

FPDS-NG Prime Contracting Data as of Apr. 27, 2012
 eSRS Subcontracting Data as of Apr. 27, 2012

Prime Contracting Achievement:			73.42%
	2010 Achievement	2011 Goal	2011 Achievement
Small Business	15.10%	17.65%	17.65% (\$50.6 M)
Women Owned Small Business	4.73%	5.00%	5.27% (\$15.1 M)
Small Disadvantaged Business	6.73%	5.00%	8.47% (\$24.3 M)
Service Disabled Veteran Owned Small Business	0.35%	3.00%	0.91% (\$2.6 M)
HUBZone	0.66%	3.00%	0.96% (\$2.7 M)

Subcontracting Achievement:			10.83%
	2010 Achievement	2011 Goal	2011 Achievement
Small Business	27.30%	8.70%	17.70%
Women Owned Small Business	7.30%	5.00%	3.30%
Small Disadvantaged Business	5.20%	5.00%	5.50%
Service Disabled Veteran Owned Small Business	0.10%	3.00%	0.10%
HUBZone	0.10%	3.00%	0.10%

Success Factors		9.76%
<u>Plan Progress Success Factor Grading Scale:</u> Factor Subtotal Score / 7	Peer Review Score	
The Agency demonstrated, through action and documented evidence, a commitment to utilize small businesses to obtain goods and services.	1.00	
The Agency's senior leadership (e.g., senior procurement executive, senior program managers, and OSDBU director) demonstrated, through action and documented evidence, that they have clearly communicated the importance of achieving the agency's Small Business contracting goals through the chain of command to the contracting officer level.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to small business contracting data quality.	1.00	
The Agency demonstrated a commitment to small business utilization through regular training of acquisitions staff on the issues/procedures/policies/regulations impacting small businesses.	0.83	
The Agency demonstrated, through action and documented evidence, a commitment to growing their small business supplier base and increasing awareness of contracting opportunities for small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, a commitment to expanding subcontracting opportunities for small businesses.	1.00	
The Agency demonstrated, through action and documented evidence, efforts to unbundle contracts. If the Agency bundled contracts, has it documented and published their rationale.	1.00	
<u>Prime and Subcontracting Grading Scale:</u> A+ <= 150% but >= 120% A < 120% but >= 100% B < 100% but >= 90% C < 90% but >= 80% D < 80% but >= 70% F < 70%	Total	6.83

Comments:

In FY11, NSF continued to demonstrate significant strides in our small business achievement resulting in a one grade improvement from "C" to "B" from FY10. We met our small business prime contracting goal, achieved 2 of the 4 prime contracting Socio-economic Achievement Goals, and exceeded our overall subcontracting goal to small business. We also slightly improved our percentage in the HUBZone and Service-Disabled Veteran-Owned Small Business (SDVOSB) areas in comparison to FY10. The FY11 peer review found that NSF demonstrated success in the following factors: (1) utilization of small businesses to obtain goods and services, (2) senior leadership support for the achievement of small business goals, (3) small business contracting data quality, (4) growing the small business supplier base and increasing awareness of contracting opportunities for small businesses, (5) expanding subcontracting opportunities for small business. We are focused on improving the goals we were not able to meet, i.e. HUBZone and SDVOSB, through targeting efforts, as detailed in the Small Business Scorecard progress report. NSF will continue to make every effort to ensure that all small businesses fully participate in our contracting/subcontracting activities and actively reach out to the small business community by providing counseling services and networking opportunities.